



Second Quarter 2016

PROLOGIS INVESTOR FACT SHEET

www.prologis.com | NYSE: PLD

World's Leading Industrial Real Estate Company

Prologis is the leading global provider of industrial real estate, offering customers approximately 666 million square feet of distribution space (62 million square meters) in markets across the Americas, Europe and Asia. The company leases more than 3,350 industrial facilities in 20 countries to more than 5,200 customers, including third-party logistics providers, transportation companies, retailers, and manufacturers.

World-Class Platform

- The undisputed leader in the industrial sector
- The best customer brand in the real estate industry
- The only truly global real estate company active on four continents
- World's leading industrial real estate strategic capital franchise

Prologis At A Glance ⁽¹⁾

- 96.1% occupancy in its owned and managed operating portfolio
- Leased 48.5 million square feet (4.5 million square meters) in the operating and development portfolios during 2Q 2016
- Commenced \$526 million of development across three continents in Q2 and generated \$160 million of value creation (Prologis share) on stabilizations
- \$3.7 billion in liquidity, including \$253 million in unrestricted cash and cash equivalents

(1) As of June 30, 2016 (PLD closed at \$49.04)

(2) Market allocation based on owned and managed operating portfolio gross book value as of June 30, 2016.

On a Prologis share basis, ownership was 71.5% US, 5.9% Other Americas, 18.1% Europe, 4.5% Asia. Sum of the parts may not equal 100% due to rounding.

NYSE: PLD

Total Assets Under Management

\$64.9 billion

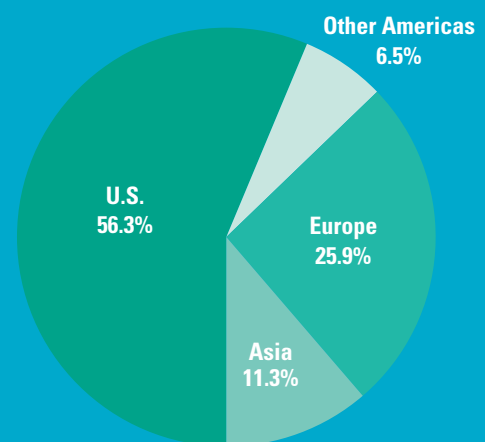
TTM Dividend Yield⁽¹⁾

3.8%

Listed Securities

PLD – Common Stock

Market Allocation⁽²⁾



Global Headquarters

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San Francisco, California 94111, USA
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Operational Headquarters

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Board of Directors

Hamid R. Moghadam

Chairman and CEO, Prologis

George L. Fotiades

Chairman, Healthcare, Diamond Castle Holdings

Christine N. Garvey

Former Global Head of Corporate Real Estate Services,
Deutsche Bank AG London

Lydia H. Kennard

Principal, Airport Property Ventures, LLC
Founder and Chief Executive Officer,
KDG Construction Consulting

J. Michael Losh

Former CFO, General Motors;
Former Chairman, GMAC

Irving F. Lyons, III

Principal, Lyons Asset Management

David P. O'Connor

Managing Partner, High Rise Capital Partners, LLC

Jeffrey L. Skelton

Managing Partner, Resultant Capital Partners

Carl B. Webb

Senior Partner, Ford Management, L.P.

William D. Zollars

Former Chairman, President and CEO, YRC Worldwide Inc.

Senior Officers

Hamid R. Moghadam

Chairman & Chief Executive Officer

Gary E. Anderson

Chief Executive Officer, Europe and Asia

Michael S. Curless

Chief Investment Officer

Edward S. Nekritz

Chief Legal Officer, General Counsel

Thomas S. Olinger

Chief Financial Officer

Eugene F. Reilly

Chief Executive Officer, The Americas

Diana L. Scott

Chief Human Resources Officer

Investor Relations

Tracy A. Ward Senior Vice President

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Our Global Reach

The Americas

Brazil
Canada
Mexico
United States

Europe

Austria
Belgium
Czech Republic
France
Germany
Hungary
Italy

Netherlands
Poland
Slovakia
Spain
Sweden
United Kingdom

Asia

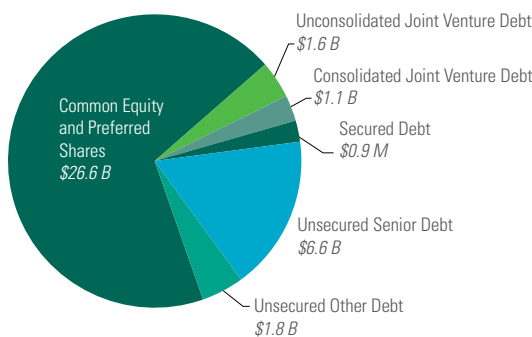
China
Japan
Singapore



The Platform

| | U.S. | OTHER AMERICAS | EUROPE | ASIA | TOTAL ⁽¹⁾ |
|--------------------------------|----------|----------------|----------|----------|----------------------|
| Total AUM⁽²⁾ | \$38.5 B | \$1.0 B | \$15.4 B | \$10.0 B | \$64.9 B |
| Square Feet | 361 M | 49 M | 170 M | 39 M | 618 M |
| Acres of Land | 3,750 M | 1,426 M | 2,301 M | 239 M | 7,716 M |

Share of Debt (as of June 30, 2016)



Total enterprise value⁽¹⁾⁽³⁾: \$38.7 B

Top 10 Customers

- (by NER)
- Amazon.com
 - Deutsche Post AG (DHL)
 - XPO Logistics
 - Geodis
 - Kuehne + Nagel
 - FedEx
 - Home Depot
 - CEVA Logistics
 - Wal-Mart Stores
 - Nippon Express Group

(1) Sum of the parts may not equal total due to rounding
(2) AUM is defined as book value for wholly-owned properties and fair value for unconsolidated real estate
(3) Total enterprise value is defined as total debt plus preferred equity plus common market equity

